

DECEMBER 2019 TRAFFIC

Group passenger activity: number of passengers +0.8%, traffic +3.5%, load factor +0.7pt

Traffic highlights

| Passenger network activity (Air France and KLM) | Capacity (ASK, %ch.) | Traffic (RPK, %ch.) | Load Factor (%) | Change (pts) |
|---|----------------------|---------------------|-----------------|--------------|
| Long-haul | + 4.7% | + 5.0% | 87.1% | + 0.3 |
| North America | + 5.0% | + 8.2% | 88.8% | + 2.6 |
| Latin America | + 3.6% | + 2.2% | 87.1% | - 1.2 |
| Asia | + 6.6% | + 6.4% | 87.3% | - 0.2 |
| Africa / Middle East | + 0.9% | + 0.7% | 83.7% | - 0.2 |
| Caribbean / Indian Ocean | + 6.1% | + 4.8% | 87.1% | - 1.1 |
| Short and Medium-haul | - 3.2% | - 0.4% | 82.0% | + 2.4 |
| Total | + 3.2% | + 4.0% | 86.2% | + 0.7 |

▶ 6.9 million passengers, +1.4%

| Transavia activity | Capacity (ASK, %ch.) | Traffic (RPK, %ch.) | Load Factor (%) | Change (pts) |
|--------------------|----------------------|---------------------|-----------------|--------------|
| Total | - 4.3% | - 3.8% | 89.0% | + 0.5 |

▶ 0.9 million passengers, -3.1%

| Total group passenger activity (Air France, KLM and Transavia) | Capacity (ASK, %ch.) | Traffic (RPK, %ch.) | Load Factor (%) | Change (pts) |
|--|----------------------|---------------------|-----------------|--------------|
| Total | + 2.6% | + 3.5% | 86.4% | + 0.7 |

▶ 7.7 million passengers, +0.8%

| Cargo activity | Capacity (ATK, %ch.) | Traffic (RTK, %ch.) | Load Factor (%) | Change (pts) |
|----------------|----------------------|---------------------|-----------------|--------------|
| Total | + 3.9% | - 4.1% | 58.5% | - 4.9 |

Agenda

20th of February 2020: Full Year 2019 results

Investor relations

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STATISTICS

Passenger network activity*

| Total Passenger network* | December | | | Year to date | | |
|-----------------------------------|----------|--------|-----------|--------------|---------|-----------|
| | 2019 | 2018 | Variation | 2019 | 2018 | Variation |
| Passengers carried ('000s) | 6,878 | 6,786 | 1.4% | 87,624 | 85,619 | 2.3% |
| Revenue pax-kilometers (m RPK) | 21,627 | 20,786 | 4.0% | 263,499 | 255,405 | 3.2% |
| Available seat-kilometers (m ASK) | 25,101 | 24,330 | 3.2% | 299,606 | 292,184 | 2.5% |
| Load factor (%) | 86.2% | 85.4% | 0.7 | 87.9% | 87.4% | 0.5 |
| Long-haul | | | | | | |
| Passengers carried ('000s) | 2,388 | 2,274 | 5.0% | 28,320 | 27,435 | 3.2% |
| Revenue pax-kilometers (m RPK) | 17,961 | 17,107 | 5.0% | 213,664 | 206,919 | 3.3% |
| Available seat-kilometers (m ASK) | 20,633 | 19,711 | 4.7% | 240,774 | 233,957 | 2.9% |
| Load factor (%) | 87.1% | 86.8% | 0.3 | 88.7% | 88.4% | 0.3 |
| North America | | | | | | |
| Passengers carried ('000s) | 670 | 619 | 8.3% | 8,760 | 8,257 | 6.1% |
| Revenue pax-kilometers (m RPK) | 4,759 | 4,397 | 8.2% | 62,245 | 58,858 | 5.8% |
| Available seat-kilometers (m ASK) | 5,358 | 5,102 | 5.0% | 69,677 | 66,223 | 5.2% |
| Load factor (%) | 88.8% | 86.2% | 2.6 | 89.3% | 88.9% | 0.5 |
| Latin America | | | | | | |
| Passengers carried ('000s) | 326 | 317 | 2.8% | 3,664 | 3,452 | 6.1% |
| Revenue pax-kilometers (m RPK) | 3,062 | 2,998 | 2.2% | 34,753 | 33,004 | 5.3% |
| Available seat-kilometers (m ASK) | 3,516 | 3,395 | 3.6% | 39,135 | 36,765 | 6.4% |
| Load factor (%) | 87.1% | 88.3% | (1.2) | 88.8% | 89.8% | (1.0) |
| Asia / Pacific | | | | | | |
| Passengers carried ('000s) | 565 | 528 | 7.1% | 6,659 | 6,419 | 3.7% |
| Revenue pax-kilometers (m RPK) | 4,830 | 4,539 | 6.4% | 58,008 | 56,157 | 3.3% |
| Available seat-kilometers (m ASK) | 5,533 | 5,189 | 6.6% | 64,124 | 62,079 | 3.3% |
| Load factor (%) | 87.3% | 87.5% | (0.2) | 90.5% | 90.5% | 0.0 |
| Africa / Middle East | | | | | | |
| Passengers carried ('000s) | 479 | 480 | (0.2%) | 5,484 | 5,581 | (1.7%) |
| Revenue pax-kilometers (m RPK) | 2,762 | 2,743 | 0.7% | 31,157 | 31,575 | (1.3%) |
| Available seat-kilometers (m ASK) | 3,299 | 3,269 | 0.9% | 36,955 | 37,816 | (2.3%) |
| Load factor (%) | 83.7% | 83.9% | (0.2) | 84.3% | 83.5% | 0.8 |
| Caribbean / Indian Ocean | | | | | | |
| Passengers carried ('000s) | 346 | 329 | 5.4% | 3,753 | 3,726 | 0.7% |
| Revenue pax-kilometers (m RPK) | 2,548 | 2,431 | 4.8% | 27,500 | 27,325 | 0.6% |
| Available seat-kilometers (m ASK) | 2,926 | 2,757 | 6.1% | 30,883 | 31,075 | (0.6%) |
| Load factor (%) | 87.1% | 88.2% | (1.1) | 89.0% | 87.9% | 1.1 |
| Short and Medium-haul | | | | | | |
| Passengers carried ('000s) | 4,490 | 4,513 | (0.5%) | 59,304 | 58,184 | 1.9% |
| Revenue pax-kilometers (m RPK) | 3,666 | 3,679 | (0.4%) | 49,835 | 48,486 | 2.8% |
| Available seat-kilometers (m ASK) | 4,468 | 4,618 | (3.2%) | 58,832 | 58,226 | 1.0% |
| Load factor (%) | 82.0% | 79.7% | 2.4 | 84.7% | 83.3% | 1.4 |

* Air France and KLM

Transavia activity

| Transavia | December | | | Year to date | | |
|-----------------------------------|----------|-------|-----------|--------------|--------|-----------|
| | 2019 | 2018 | Variation | 2019 | 2018 | Variation |
| Passengers carried ('000s) | 868 | 896 | (3.1%) | 16,581 | 15,828 | 4.8% |
| Revenue pax-kilometers (m RPK) | 1,634 | 1,698 | (3.8%) | 30,303 | 28,392 | 6.7% |
| Available seat-kilometers (m ASK) | 1,836 | 1,918 | (4.3%) | 32,867 | 30,850 | 6.5% |
| Load factor (%) | 89.0% | 88.5% | 0.5 | 92.2% | 92.0% | 0.2 |

Total group passenger activity**

| Total group** | December | | | Year to date | | |
|-----------------------------------|----------|--------|-----------|--------------|---------|-----------|
| | 2019 | 2018 | Variation | 2019 | 2018 | Variation |
| Passengers carried ('000s) | 7,746 | 7,682 | 0.8% | 104,205 | 101,447 | 2.7% |
| Revenue pax-kilometers (m RPK) | 23,261 | 22,485 | 3.5% | 293,802 | 283,797 | 3.5% |
| Available seat-kilometers (m ASK) | 26,937 | 26,248 | 2.6% | 332,473 | 323,034 | 2.9% |
| Load factor (%) | 86.4% | 85.7% | 0.7 | 88.4% | 87.9% | 0.5 |

** Air France, KLM and Transavia

Cargo activity

| Total Group | December | | | Year to date | | |
|----------------------------|----------|-------|-----------|--------------|--------|-----------|
| | 2019 | 2018 | Variation | 2019 | 2018 | Variation |
| Revenue tonne-km (m RTK) | 734 | 765 | (4.1%) | 8,467 | 8,656 | (2.2%) |
| Available tonne-km (m ATK) | 1,255 | 1,208 | 3.9% | 14,609 | 14,364 | 1.7% |
| Load factor (%) | 58.5% | 63.4% | (4.9) | 58.0% | 60.3% | (2.3) |

Air France activity

| Total Passenger network activity | December | | | Year to date | | |
|-----------------------------------|----------|--------|-----------|--------------|---------|-----------|
| | 2019 | 2018 | Variation | 2019 | 2018 | Variation |
| Passengers carried ('000s) | 4,107 | 4,098 | 0.2% | 52,532 | 51,449 | 2.1% |
| Revenue pax-kilometers (m RPK) | 12,637 | 12,058 | 4.8% | 154,024 | 147,729 | 4.3% |
| Available seat-kilometers (m ASK) | 14,906 | 14,293 | 4.3% | 177,154 | 171,368 | 3.4% |
| Load factor (%) | 84.8% | 84.4% | 0.4 | 86.9% | 86.2% | 0.7 |
| Long-haul | | | | | | |
| Passengers carried ('000s) | 1,413 | 1,336 | 5.7% | 16,845 | 16,128 | 4.4% |
| Revenue pax-kilometers (m RPK) | 10,454 | 9,831 | 6.3% | 124,235 | 118,677 | 4.7% |
| Available seat-kilometers (m ASK) | 12,197 | 11,421 | 6.8% | 141,282 | 135,650 | 4.2% |
| Load factor (%) | 85.7% | 86.1% | (0.4) | 87.9% | 87.5% | 0.4 |
| Short and Medium-haul | | | | | | |
| Passengers carried ('000s) | 2,695 | 2,762 | (2.4%) | 35,687 | 35,321 | 1.0% |
| Revenue pax-kilometers (m RPK) | 2,183 | 2,227 | (2.0%) | 29,788 | 29,052 | 2.5% |
| Available seat-kilometers (m ASK) | 2,709 | 2,873 | (5.7%) | 35,872 | 35,718 | 0.4% |
| Load factor (%) | 80.6% | 77.5% | 3.1 | 83.0% | 81.3% | 1.7 |

| Cargo activity | December | | | Year to date | | |
|----------------------------|----------|-------|-----------|--------------|-------|-----------|
| | 2019 | 2018 | Variation | 2019 | 2018 | Variation |
| Revenue tonne-km (m RTK) | 343 | 348 | (1.5%) | 3,789 | 3,807 | (0.5%) |
| Available tonne-km (m ATK) | 647 | 597 | 8.4% | 7,356 | 7,124 | 3.2% |
| Load factor (%) | 53.0% | 58.3% | (5.3) | 51.5% | 53.4% | (1.9) |

KLM activity

| Total Passenger network activity | December | | | Year to date | | |
|-----------------------------------|----------|--------|-----------|--------------|---------|-----------|
| | 2019 | 2018 | Variation | 2019 | 2018 | Variation |
| Passengers carried ('000s) | 2,771 | 2,688 | 3.1% | 35,092 | 34,170 | 2.7% |
| Revenue pax-kilometers (m RPK) | 8,990 | 8,729 | 3.0% | 109,476 | 107,676 | 1.7% |
| Available seat-kilometers (m ASK) | 10,195 | 10,036 | 1.6% | 122,452 | 120,815 | 1.4% |
| Load factor (%) | 88.2% | 87.0% | 1.2 | 89.4% | 89.1% | 0.3 |
| Long-haul | | | | | | |
| Passengers carried ('000s) | 975 | 937 | 4.0% | 11,475 | 11,307 | 1.5% |
| Revenue pax-kilometers (m RPK) | 7,507 | 7,276 | 3.2% | 89,428 | 88,242 | 1.3% |
| Available seat-kilometers (m ASK) | 8,435 | 8,291 | 1.7% | 99,492 | 98,307 | 1.2% |
| Load factor (%) | 89.0% | 87.8% | 1.2 | 89.9% | 89.8% | 0.1 |
| Short and Medium-haul | | | | | | |
| Passengers carried ('000s) | 1,796 | 1,751 | 2.6% | 23,617 | 22,863 | 3.3% |
| Revenue pax-kilometers (m RPK) | 1,483 | 1,452 | 2.1% | 20,047 | 19,433 | 3.2% |
| Available seat-kilometers (m ASK) | 1,759 | 1,745 | 0.8% | 22,960 | 22,508 | 2.0% |
| Load factor (%) | 84.3% | 83.2% | 1.1 | 87.3% | 86.3% | 1.0 |

| Cargo activity | December | | | Year to date | | |
|----------------------------|----------|-------|-----------|--------------|-------|-----------|
| | 2019 | 2018 | Variation | 2019 | 2018 | Variation |
| Revenue tonne-km (m RTK) | 391 | 417 | (6.3%) | 4,678 | 4,849 | (3.5%) |
| Available tonne-km (m ATK) | 608 | 611 | (0.4%) | 7,253 | 7,239 | 0.2% |
| Load factor (%) | 64.3% | 68.3% | (4.0) | 64.5% | 67.0% | (2.5) |