In 2018 KL/V...

"We are aviation pioneers, Dutch at heart"

Renewed its fleet with:

 $\frac{3}{3}$ new Dreamliners $\frac{7}{3}$ new Embraers and phased out $\frac{3}{3}$ Boeing 747s

Total fleet: 168

Boeing 787s:

Boeing 777s:

29

Boeing 747s:

incl Boeing
Freighter

Airbus 330s:

13

Boeing 737s:

50

reference date: 20 Dec 2018

Embraers:

49



Welcomed on board: 34,1 million

KLM passengers and 8,9 million Transavia passengers

Rewarded for its departure and arrival punctuality in the European Punctuality
Top 10





"Being where our customers are" ²⁸

28 million+ fans/followers



300+ social media agents



800,000+ monthly active users mobile app

Was the leading airline in using biofuel for 360 flights



Serviced 24/7 via:

WhatsApp, Facebook, Messenger, Twitter, WeChat, KakaoTalk in 10 languages Which resulted in: 180,000 mentions

on average weekly

"The most digital airline in the world"

Supported over 50% of all social media replies by AI



Was globally rewarded by travelers with

TripAdvisor Travelers' Choice Awards

Celebrated its 99th anniversary

Douwe Egbert's first shop "De Witte Os" in Joure became KLM's 99th house

Transported

620,000

tonnes of cargo of which

52,000 tonnes of flowers



In using biofuel for 360 flights

Celebrated the 10th anniversary of CO2ZERO. This year:

40,000

tonnes of CO₂ was compensated by more than 90,000 passengers

> 339,000 trees were planted

308

hectares tropical forest in total

Engineering & Maintenance earned 10% more third-party revenue than in 2017.

