

## APRIL 2014 TRAFFIC

- ▶ **Passenger: beneficial impact of Easter timing**
- ▶ **Cargo: stable unit revenues at constant currency**

### Traffic highlights

Passenger	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Long-haul</b>	<b>+1.4</b>	<b>+3.4</b>	<b>86.3</b>	<b>+1.6</b>
Americas	+4.5	+5.5	87.8	+0.8
Asia	-2.7	-1.0	86.3	+1.4
Africa / Middle East	+1.2	+6.0	82.0	+3.7
Caribbean / Indian Ocean	+1.4	+3.7	86.6	+1.9
<b>Medium-haul</b>	<b>-1.7</b>	<b>+1.5</b>	<b>79.1</b>	<b>+2.5</b>
<b>Total</b>	<b>+0.7</b>	<b>+3.0</b>	<b>84.7</b>	<b>+1.9</b>

- ▶ 6.7 million passengers, +1.8%
- ▶ Traffic and load factor positively impacted by Easter week falling in April versus March last year
- ▶ Strong impact of medium-haul restructuring: load factor up 4.1 points at Air France
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency up compared with April 2013

Cargo	Capacity (ATK, %ch)	Traffic (TKT, %ch)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>-1.3</b>	<b>-0.6</b>	<b>64.8</b>	<b>+0.5</b>

- ▶ Rise in load factor
- ▶ Unit revenue per available ton kilometer (RATK) ex-currency stable compared with April 2013

### Recent developments

- ▶ At the end of April, the group announced that it had signed the biggest maintenance contract in its history, to support the GE90 engines of Air China. As a result, the maintenance order book progressed by 15% to 5.2 billion euros.
- ▶ At the beginning of May, Air France-KLM celebrated its 10-year anniversary: the first listing in Amsterdam and New York was on 5th May 2004. Between April 2004 and April 2014, the group's capacity has increased by 26%, of which 31% on long-haul and 10% on medium-haul. Traffic has risen 34% and the load factor has gained 5 points: 4 points on long-haul, and 10 points on medium-haul.
- ▶ In the latest phase of the group's product upscaling program, Air France presented at the beginning of May in Shanghai its new 'La Première' suite, which will be progressively rolled out on 19 Boeing 777-300s from September 2014.

### Agenda

20<sup>th</sup> May 2014: Annual General Meeting, Carrousel du Louvre, 99 rue de Rivoli, Paris  
 6th June 2014: May 2014 Traffic  
 7th July 2014: June 2014 Traffic

### Investors

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## STATISTICS

### Passenger activity (in millions)

Total Group	April			Year to date		
	2014	2013	Variation	2014	2013	Variation
Passengers carried (000s)	6,662	6,545	1.8%	23,979	23,537	1.9%
Revenue pax-kilometers (RPK)	19,224	18,664	3.0%	72,251	70,605	2.3%
Available seat-kilometers (ASK)	22,683	22,520	0.7%	86,730	85,735	1.2%
Load factor (%)	84.7%	82.9%	1.9	83.3%	82.4%	1.0
<b>Long haul</b>						
Passengers carried (000s)	2,045	1,972	3.7%	7,832	7,642	2.5%
Revenue pax-kilometers (RPK)	15,373	14,870	3.4%	59,080	57,645	2.5%
Available seat-kilometers (ASK)	17,815	17,566	1.4%	69,121	67,795	2.0%
Load factor (%)	86.3%	84.7%	1.6	85.5%	85.0%	0.4
<b>Americas</b>						
Passengers carried (000s)	844	798	5.7%	2,966	2,852	4.0%
Revenue pax-kilometers (RPK)	6,555	6,214	5.5%	23,442	22,517	4.1%
Available seat-kilometers (ASK)	7,462	7,141	4.5%	27,115	25,900	4.7%
Load factor (%)	87.8%	87.0%	0.8	86.5%	86.9%	(0.5)
<b>Asia / Pacific</b>						
Passengers carried (000s)	497	500	(0.6%)	1,921	1,930	(0.5%)
Revenue pax-kilometers (RPK)	4,411	4,457	(1.0%)	17,007	17,067	(0.4%)
Available seat-kilometers (ASK)	5,110	5,250	(2.7%)	19,689	20,020	(1.7%)
Load factor (%)	86.3%	84.9%	1.4	86.4%	85.3%	1.1
<b>Africa / Middle East</b>						
Passengers carried (000s)	426	405	5.1%	1,725	1,666	3.5%
Revenue pax-kilometers (RPK)	2,387	2,251	6.0%	9,755	9,400	3.8%
Available seat-kilometers (ASK)	2,912	2,876	1.2%	12,184	11,876	2.6%
Load factor (%)	82.0%	78.3%	3.7	80.1%	79.1%	0.9
<b>Caribbean / Indian,Ocean</b>						
Passengers carried (000s)	279	270	3.5%	1,220	1,193	2.2%
Revenue pax-kilometers (RPK)	2,019	1,948	3.7%	8,875	8,662	2.5%
Available seat-kilometers (ASK)	2,331	2,299	1.4%	10,133	9,999	1.3%
Load factor (%)	86.6%	84.7%	1.9	87.6%	86.6%	1.0
<b>Medium haul (excluding Cityjet)</b>						
Passengers carried (000s)	4,617	4,572	1.0%	16,147	15,896	1.6%
Revenue pax-kilometers (RPK)	3,852	3,793	1.5%	13,171	12,959	1.6%
Available seat-kilometers (ASK)	4,869	4,954	(1.7%)	17,609	17,940	(1.8%)
Load factor (%)	79.1%	76.6%	2.5	74.8%	72.2%	2.6

### Cargo activity (in millions)

Total Group	April			Year to date		
	2014	2013	Variation	2014	2013	Variation
Revenue tonne-km (RTK)	831	835	(0.6%)	3,292	3,254	1.2%
Available tonne-km (ATK)	1,282	1,300	(1.3%)	5,080	5,134	(1.0%)
Load factor (%)	64.8%	64.3%	0.5	64.8%	63.4%	1.4
<b>Americas</b>						
Revenue tonne-km (RTK)	345	336	2.6%	1,382	1,347	2.6%
Available tonne-km (ATK)	531	538	(1.4%)	2,083	2,080	0.2%
Load factor (%)	65.0%	62.5%	2.5	66.4%	64.8%	1.6
<b>Asia / Pacific</b>						
Revenue tonne-km (RTK)	308	324	(5.1%)	1,221	1,210	1.0%
Available tonne-km (ATK)	397	412	(3.5%)	1,560	1,590	(1.9%)
Load factor (%)	77.9%	78.7%	(1.3)	78.4%	76.1%	2.2
<b>Africa / Middle East</b>						
Revenue tonne-km (RTK)	132	131	0.8%	516	529	(2.5%)
Available tonne-km (ATK)	220	217	1.5%	892	913	(2.2%)
Load factor (%)	59.9%	60.4%	(0.5)	57.9%	58.0%	(0.2)
<b>Caribbean / Indian Ocean</b>						
Revenue tonne-km (RTK)	41	38	6.3%	150	145	3.5%
Available tonne-km (ATK)	87	87	0.4%	377	383	(1.7%)
Load factor (%)	46.3%	43.8%	2.6	40.0%	38.0%	2.0
<b>Medium haul</b>						
Revenue tonne-km (RTK)	6	6	(5.8%)	21	22	(3.5%)
Available tonne-km (ATK)	47	46	2.8%	168	168	(0.1%)
Load factor (%)	12.0%	13.1%	(1.1)	12.8%	13.2%	(0.4)