February 7th, 2014

JANUARY 2014 TRAFFIC

- **Passenger: disciplined capacity growth, increased load factor**
- **Cargo: load factor stabilized**
- **Air France new long-haul business class cabin unveiled**

Traffic highlights

Passenger	Capacity (ASK, % ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	**+2.3%**	**+3.6%**	**86.1%**	**+1.1**
Americas	+5.1%	+5.7%	87.9%	+0.5
Asia	-1.2%	+1.4%	86.0%	+2.2
Africa / Middle East	+3.6%	+4.6%	81.0%	+0.7
Caribbean / Indian Ocean	+0.6%	+1.8%	87.7%	+1,1
Medium-haul	**-2.7%**	**+3.3%**	**71.2%**	**+4.2**
Total	**+1.3%**	**+3.6%**	**83.3%**	**+1.8**

- 5.7 million passengers, +3.8%
- Capacity growth on the Americas network fueled by development in Latin America (+11.0%); capacity up +1.4% on North America
- Significant impact of medium-haul restructuring
- Increase in unit revenue per available seat kilometer (RASK) ex-currency versus January 2013

Cargo	Capacity (ATK, % ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	**-0.9%**	**-0.8%**	**60.5%**	**+0.0**

- Stable load factor
- Decline in unit revenue per available ton kilometer (RATK) ex-currency, versus January 2013

Recent developments

- The group continues its product upgrade initiatives, unveiling the new business class seat which will equip Air France's 44 Boeing 777s between June 2014 and summer 2016. The first flight with these new seats will be to New York in June.
- On 28th January, Air France operated an Airbus A380 to Abidjan on the occasion of the International Forum for Investment in Ivory Coast. A regular flight to this destination is planned for the Winter 2014-15 season.
- On 3rd February, KLM inaugurated a new destination, Santiago (Chile), with three weekly flights.

Upcoming events

20 Feb 2014: Full Year 2013 Results
7 March 2014: February 2014 traffic
7 April 2014: March 2014 traffic

Investor relations

Bertrand Delcaire
Senior VP, head of Investor Relations
Tel: +33 1 49 89 52 59
Email: bedelcaire@airfranceklm.com
www.airfranceklm-finance.com

Press

France: +33 1 41 56 56 00
Netherlands: +31 20 649 45 45

www.airfranceklm.com

STATISTICS

Passenger activity (in millions)

	January			Year to date		
Total Group	**2014**	**2013**	**Variation**	**2014**	**2013**	**Variation**
Passengers carried (000s)	5,676	5,468	3.8%	5,676	5,468	3.8%
Revenue pax-kilometers (RPK)	18,147	17,519	3.6%	18,147	17,519	3.6%
Available seat-kilometers (ASK)	21,794	21,517	1.3%	21,794	21,517	1.3%
Load factor (%)	83.3%	81.4%	1.8	83.3%	81.4%	1.8
Long haul						
Passengers carried (000s)	2,011	1,944	+3.4%	2,011	1,944	+3.4%
Revenue pax-kilometers (RPK)	15,193	14,659	+3.6%	15,193	14,659	+3.6%
Available seat-kilometers (ASK)	17,646	17,252	+2.3%	17,646	17,252	+2.3%
Load factor (%)	86.1%	85.0%	1.1	86.1%	85.0%	1.1
Americas						
Passengers carried (000s)	740	704	5.2%	740	704	5.2%
Revenue pax-kilometers (RPK)	5,923	5,603	5.7%	5,923	5,603	5.7%
Available seat-kilometers (ASK)	6,735	6,409	5.1%	6,735	6,409	5.1%
Load factor (%)	87.9%	87.4%	0.5	87.9%	87.4%	0.5
Asia / Pacific						
Passengers carried (000s)	485	480	1.1%	485	480	1.1%
Revenue pax-kilometers (RPK)	4,284	4,226	1.4%	4,284	4,226	1.4%
Available seat-kilometers (ASK)	4,983	5,042	(1.2%)	4,983	5,042	(1.2%)
Load factor (%)	86.0%	83.8%	2.2	86.0%	83.8%	2.2
Africa / Middle East						
Passengers carried (000s)	459	440	4.3%	459	440	4.3%
Revenue pax-kilometers (RPK)	2,596	2,482	4.6%	2,596	2,482	4.6%
Available seat-kilometers (ASK)	3,204	3,092	3.6%	3,204	3,092	3.6%
Load factor (%)	81.0%	80.3%	0.7	81.0%	80.3%	0.7
Caribbean / Indian,Ocean						
Passengers carried (000s)	328	322	1.9%	328	322	1.9%
Revenue pax-kilometers (RPK)	2,389	2,347	1.8%	2,389	2,347	1.8%
Available seat-kilometers (ASK)	2,724	2,708	0.6%	2,724	2,708	0.6%
Load factor (%)	87.7%	86.7%	1.1	87.7%	86.7%	1.1
Medium haul (excluding Cityjet)						
Passengers carried (000s)	3,665	3,524	4.0%	3,665	3,524	4.0%
Revenue pax-kilometers (RPK)	2,954	2,860	3.3%	2,954	2,860	3.3%
Available seat-kilometers (ASK)	4,148	4,265	(2.7%)	4,148	4,265	(2.7%)
Load factor (%)	71.2%	67.1%	4.2	71.2%	67.1%	4.2

Cargo activity (in millions)

	January			Year to date		
Total Group	**2014**	**2013**	**Variation**	**2014**	**2013**	**Variation**
Revenue tonne-km (RTK)	773	780	(0.8%)	773	780	(0.8%)
Available tonne-km (ATK)	1,279	1,290	(0.9%)	1,279	1,290	(0.9%)
Load factor (%)	60.5%	60.4%	0.0	60.5%	60.4%	0.0
Americas						
Revenue tonne-km (RTK)	321	327	(2.1%)	321	327	(2.1%)
Available tonne-km (ATK)	520	519	0.3%	520	519	0.3%
Load factor (%)	61.6%	63.1%	(1.5)	61.6%	63.1%	(1.5)
Asia / Pacific						
Revenue tonne-km (RTK)	296	287	3.3%	296	287	3.3%
Available tonne-km (ATK)	392	392	0.0%	392	392	0.0%
Load factor (%)	75.6%	73.3%	2.4	75.6%	73.3%	2.4
Africa / Middle East						
Revenue tonne-km (RTK)	120	128	(6.5%)	120	128	(6.5%)
Available tonne-km (ATK)	229	236	(3.1%)	229	236	(3.1%)
Load factor (%)	52.4%	54.3%	(1.9)	52.4%	54.3%	(1.9)
Caribbean / Indian Ocean						
Revenue tonne-km (RTK)	31	32	(2.1%)	31	32	(2.1%)
Available tonne-km (ATK)	98	103	(5.1%)	98	103	(5.1%)
Load factor (%)	31.7%	30.7%	1.0	31.7%	30.7%	1.0
Medium haul						
Revenue tonne-km (RTK)	5	5	0.4%	5	5	0.4%
Available tonne-km (ATK)	40	40	(0.8%)	40	40	(0.8%)
Load factor (%)	13.2%	13.0%	0.2	13.2%	13.0%	0.2