

AUGUST 2015 TRAFFIC

- ▶ **Passenger network: strict capacity discipline, increase in both traffic and load factor**
- ▶ **Ongoing accelerated development of Transavia in France**
- ▶ **Total group passenger load factor above 90%**

Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 2.2%	+ 2.9%	90.9%	+ 0.7
North America	+ 1.7%	+ 2.7%	90.6%	+ 0.9
Latin America	+ 7.1%	+ 6.8%	88.7%	- 0.3
Asia	+ 1.1%	+ 2.5%	93.4%	+ 1.2
Africa / Middle East	+ 2.5%	+ 3.0%	89.9%	+ 0.5
Caribbean / Indian Ocean	- 0.2%	- 0.0%	90.1%	+ 0.2
Short and Medium-haul	- 1.8%	- 0.7%	84.9%	+ 0.9
Total network airlines	+ 1.4%	+ 2.2%	89.8%	+ 0.8

- ▶ 7.3 million passengers, up 1.0%
- ▶ Long-haul traffic up 2.9% resulting in high load factor (90.9%) on long-haul network
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency down compared to August 2014

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 1.3%	+ 1.1%	92.7%	- 0.1

- ▶ 1.4 million passengers, up 3.6%
- ▶ Ongoing accelerated development of Transavia in France (passenger volumes up 21%) partly offset by seasonal charter capacity adjustments in the Netherlands

Total group passenger activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 1.4%	+ 2.1%	90.1%	+ 0.7

- ▶ 8.7 million passengers, up 1.4%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	- 7.6%	- 8.9%	57.9%	- 0.8

- ▶ Ongoing restructuring of cargo: full-freighter capacity down 31% compared to August 2014
- ▶ Unit revenue per available ton kilometer (RATK) ex-currency clearly down compared to August 2014

Agenda

8 October 2015: September 2015 traffic
 29 October 2015: Q3 2015 results
 9 November 2015: October 2015 traffic

Investors

Bertrand Delcaire
 +33 1 49 89 52 59
bedelcaire@airfranceklm.com
www.airfranceklm.com

Dirk Voermans
 +33 1 49 89 52 60
divoermans@airfranceklm.com

Press

+33 1 41 56 56 00

STATISTICS

Passenger network activity*

Total Passenger network*	August			Year to date		
	2015	2014	Variation	2015	2014	Variation
Passengers carried ('000s)	7,349	7,276	1.0%	52,786	52,633	0.3%
Revenue pax-kilometers (m RPK)	23,119	22,612	2.2%	158,359	156,976	0.9%
Available seat-kilometers (m ASK)	25,748	25,399	1.4%	185,496	184,482	0.5%
Load factor (%)	89.8%	89.0%	0.8	85.4%	85.1%	0.3
Long-haul						
Passengers carried ('000s)	2,539	2,467	2.9%	17,190	16,936	1.5%
Revenue pax-kilometers (m RPK)	18,911	18,375	2.9%	128,857	127,169	1.3%
Available seat-kilometers (m ASK)	20,794	20,355	2.2%	148,600	146,728	1.3%
Load factor (%)	90.9%	90.3%	0.7	86.7%	86.7%	0.0
North America						
Passengers carried ('000s)	791	777	1.8%	5,039	4,950	1.8%
Revenue pax-kilometers (m RPK)	5,606	5,456	2.7%	35,774	34,973	2.3%
Available seat-kilometers (m ASK)	6,187	6,086	1.7%	40,440	39,717	1.8%
Load factor (%)	90.6%	89.6%	0.9	88.5%	88.1%	0.4
Latin America						
Passengers carried ('000s)	278	259	7.1%	2,016	1,950	3.4%
Revenue pax-kilometers (m RPK)	2,668	2,498	6.8%	19,391	18,772	3.3%
Available seat-kilometers (m ASK)	3,007	2,807	7.1%	22,345	21,437	4.2%
Load factor (%)	88.7%	89.0%	(0.3)	86.8%	87.6%	(0.8)
Asia / Pacific						
Passengers carried ('000s)	621	603	3.1%	4,232	4,135	2.3%
Revenue pax-kilometers (m RPK)	5,480	5,346	2.5%	36,960	36,582	1.0%
Available seat-kilometers (m ASK)	5,867	5,801	1.1%	42,336	41,924	1.0%
Load factor (%)	93.4%	92.2%	1.2	87.3%	87.3%	0.0
Africa / Middle East						
Passengers carried ('000s)	520	499	4.2%	3,532	3,543	(0.3%)
Revenue pax-kilometers (m RPK)	2,834	2,751	3.0%	19,550	19,799	(1.3%)
Available seat-kilometers (m ASK)	3,152	3,075	2.5%	24,139	24,179	(0.2%)
Load factor (%)	89.9%	89.4%	0.5	81.0%	81.9%	(0.9)
Caribbean / Indian, Ocean						
Passengers carried ('000s)	328	328	(0.1%)	2,371	2,358	0.5%
Revenue pax-kilometers (m RPK)	2,324	2,324	(0.0%)	17,182	17,044	0.8%
Available seat-kilometers (m ASK)	2,580	2,585	(0.2%)	19,340	19,471	(0.7%)
Load factor (%)	90.1%	89.9%	0.2	88.8%	87.5%	1.3
Short and Medium-haul						
Passengers carried ('000s)	4,811	4,809	0.0%	35,597	35,697	(0.3%)
Revenue pax-kilometers (m RPK)	4,208	4,237	(0.7%)	29,501	29,807	(1.0%)
Available seat-kilometers (m ASK)	4,954	5,044	(1.8%)	36,895	37,755	(2.3%)
Load factor (%)	84.9%	84.0%	0.9	80.0%	79.0%	1.0

* Air France, KLM, and HOP!

Transavia activity

Transavia	August			Year to date		
	2015	2014	Variation	2015	2014	Variation
Passengers carried ('000s)	1,387	1,339	3.6%	7,457	6,866	8.6%
Revenue pax-kilometers (m RPK)	2,638	2,608	1.1%	14,015	13,277	5.6%
Available seat-kilometers (m ASK)	2,846	2,810	1.3%	15,496	14,748	5.1%
Load factor (%)	92.7%	92.8%	(0.1)	90.4%	90.0%	0.4

Total group passenger activity**

Total group**	August			Year to date		
	2015	2014	Variation	2015	2014	Variation
Passengers carried ('000s)	8,737	8,615	1.4%	60,243	59,499	1.3%
Revenue pax-kilometers (m RPK)	25,757	25,220	2.1%	172,374	170,253	1.2%
Available seat-kilometers (m ASK)	28,594	28,209	1.4%	200,992	199,230	0.9%
Load factor (%)	90.1%	89.4%	0.7	85.8%	85.5%	0.3

** Air France, KLM, HOP! and Transavia

Cargo activity

Total group	August			Year to date		
	2015	2014	Variation	2015	2014	Variation
Revenue tonne-km (m RTK)	759	834	(8.9%)	5,965	6,607	(9.7%)
Available tonne-km (m ATK)	1,312	1,420	(7.6%)	10,031	10,545	(4.9%)
Load factor (%)	57.9%	58.7%	(0.8)	59.5%	62.7%	(3.2)