

JUNE 2015 TRAFFIC

- ▶ Passenger network: strict capacity discipline, increase in both traffic and load factor
- ▶ Ongoing accelerated development of Transavia in France

Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 1.1%	+ 1.9%	87.5%	+ 0.7
North America	+ 1.6%	+ 1.8%	90.4%	+ 0.2
Latin America	+ 6.7%	+ 6.8%	89.0%	+ 0.1
Asia	- 0.9%	+ 0.7%	87.1%	+ 1.4
Africa / Middle East	- 0.7%	+ 0.2%	82.2%	+ 0.7
Caribbean / Indian Ocean	+ 0.6%	+ 1.1%	85.9%	+ 0.4
Short and Medium-haul	- 1.9%	- 2.8%	82.8%	- 0.8
Total network airlines	+ 0.5%	+ 0.9%	86.5%	+ 0.4

- ▶ 7.1 million passengers, down 0.9%
- ▶ Increase in both traffic and load factor in all regions of the long-haul network
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency clearly down compared to June 2014

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 6.1%	+ 7.6%	92.1%	+ 1.3

- ▶ 1.1 million passengers, up 7.6%
- ▶ Ongoing accelerated development of Transavia in France, capacity up 21%, with high load factor

Total group passenger activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 0.9%	+ 1.5%	87.0%	+ 0.5

- ▶ 8.2 million passengers, up 0.2%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	- 5.2%	- 6.6%	59.9%	- 0.9

- ▶ Ongoing restructuring of cargo: full-freighter capacity down 22% compared to June 2014
- ▶ Unit revenue per available ton kilometer (RATK) ex-currency clearly down compared to June 2014

Recent Developments

- ▶ On July 3rd, KLM signed a 575 million euro revolving credit facility with 10 international banks, finalizing the early refinancing of its credit facility which was due to mature in July 2016. Air France-KLM now has at its disposal undrawn credit facilities amounting in total to €1.845 billion.

Agenda

24 July 2015: First Half Year results

10 August 2015: July 2015 traffic

9 September 2015: August 2015 traffic

Investors

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STATISTICS

Passenger network activity*

Total Passenger network*	June			Year to date		
	2015	2014	Variation	2015	2014	Variation
Passengers carried ('000s)	7,127	7,189	(0.9%)	37,853	37,868	(0.0%)
Revenue pax-kilometers (m RPK)	20,627	20,439	0.9%	112,370	112,088	0.3%
Available seat-kilometers (m ASK)	23,834	23,720	0.5%	134,054	133,711	0.3%
Load factor (%)	86.5%	86.2%	0.4	83.8%	83.8%	(0.0)
Long-haul						
Passengers carried ('000s)	2,215	2,179	1.7%	12,168	12,070	0.8%
Revenue pax-kilometers (m RPK)	16,577	16,270	1.9%	91,384	90,815	0.6%
Available seat-kilometers (m ASK)	18,945	18,734	1.1%	107,145	106,107	1.0%
Load factor (%)	87.5%	86.8%	0.7	85.3%	85.6%	(0.3)
North America						
Passengers carried ('000s)	740	734	0.8%	3,464	3,410	1.6%
Revenue pax-kilometers (m RPK)	5,248	5,158	1.8%	24,602	24,136	1.9%
Available seat-kilometers (m ASK)	5,805	5,716	1.6%	28,103	27,548	2.0%
Load factor (%)	90.4%	90.2%	0.2	87.5%	87.6%	(0.1)
Latin America						
Passengers carried ('000s)	262	245	7.0%	1,458	1,424	2.4%
Revenue pax-kilometers (m RPK)	2,529	2,368	6.8%	14,047	13,713	2.4%
Available seat-kilometers (m ASK)	2,841	2,664	6.7%	16,327	15,816	3.2%
Load factor (%)	89.0%	88.9%	0.1	86.0%	86.7%	(0.7)
Asia / Pacific						
Passengers carried ('000s)	533	524	1.7%	3,000	2,945	1.9%
Revenue pax-kilometers (m RPK)	4,641	4,608	0.7%	26,114	26,038	0.3%
Available seat-kilometers (m ASK)	5,329	5,377	(0.9%)	30,636	30,345	1.0%
Load factor (%)	87.1%	85.7%	1.4	85.2%	85.8%	(0.6)
Africa / Middle East						
Passengers carried ('000s)	441	438	0.7%	2,522	2,579	(2.2%)
Revenue pax-kilometers (m RPK)	2,411	2,407	0.2%	14,046	14,469	(2.9%)
Available seat-kilometers (m ASK)	2,933	2,953	(0.7%)	17,856	18,075	(1.2%)
Load factor (%)	82.2%	81.5%	0.7	78.7%	80.0%	(1.4)
Caribbean / Indian, Ocean						
Passengers carried ('000s)	239	238	0.3%	1,723	1,712	0.6%
Revenue pax-kilometers (m RPK)	1,749	1,730	1.1%	12,576	12,459	0.9%
Available seat-kilometers (m ASK)	2,037	2,024	0.6%	14,224	14,323	(0.7%)
Load factor (%)	85.9%	85.4%	0.4	88.4%	87.0%	1.4
Short and Medium-haul						
Passengers carried ('000s)	4,912	5,010	(2.0%)	25,685	25,798	(0.4%)
Revenue pax-kilometers (m RPK)	4,050	4,168	(2.8%)	20,985	21,274	(1.4%)
Available seat-kilometers (m ASK)	4,889	4,985	(1.9%)	26,908	27,604	(2.5%)
Load factor (%)	82.8%	83.6%	(0.8)	78.0%	77.1%	0.9

* Air France, KLM, and HOP!

Transavia activity

Transavia	June			Year to date		
	2015	2014	Variation	2015	2014	Variation
Passengers carried ('000s)	1,113	1,034	7.6%	4,748	4,320	9.9%
Revenue pax-kilometers (m RPK)	2,081	1,934	7.6%	8,836	8,277	6.8%
Available seat-kilometers (m ASK)	2,259	2,130	6.1%	9,877	9,283	6.4%
Load factor (%)	92.1%	90.8%	1.3	89.5%	89.2%	0.3

Total group passenger activity**

Total group**	June			Year to date		
	2015	2014	Variation	2015	2014	Variation
Passengers carried ('000s)	8,240	8,223	0.2%	42,602	42,188	1.0%
Revenue pax-kilometers (m RPK)	22,708	22,372	1.5%	121,206	120,365	0.7%
Available seat-kilometers (m ASK)	26,093	25,849	0.9%	143,931	142,994	0.7%
Load factor (%)	87.0%	86.5%	0.5	84.2%	84.2%	0.0

** Air France, KLM, HOP! and Transavia

Cargo activity

Total group	June			Year to date		
	2015	2014	Variation	2015	2014	Variation
Revenue tonne-km (m RTK)	749	802	(6.6%)	4,454	4,935	(9.7%)
Available tonne-km (m ATK)	1,250	1,319	(5.2%)	7,418	7,710	(3.8%)
Load factor (%)	59.9%	60.8%	(0.9)	60.0%	64.0%	(4.0)